



SUTTER PROFESSIONAL
**YOUR BUSINESS
PARTNER**



SUSTAINABILITY



BUSINESS DEVELOPMENT

YOUR BUSINESS PARTNER



SUTTER **PROFESSIONAL**

Sutter Professional, a Sutter Group company, has been involved in the production and marketing of cleaning and surface treatment products in the professional sector such as hotels, restaurants, communities, offices, schools, supermarkets, hospitals, laundries and industrial plants for more than **5 generations** through a wide network of distributors.

The fact that the brand belongs to the homonymous and historical Sutter family that created it, strengthens the commitment to **offer concrete and high-quality solutions for any cleaning and disinfection problems.**



Over the years, the product range evolved, always keeping the focus on **customer satisfaction**, by proposing effective solutions able to meet all the hygiene and cleaning needs.

SUTTER **PROFESSIONAL**

The Group headquarters and the main production unit are located in Italy, in **Borghetto di Borbera**, in the province of Alessandria, in a strategic position between Turin, Genoa and Milan. Abroad, in **Spain, Portugal, Argentina and Chile**, the Sutter Group is present with its own branches and in over 60 countries worldwide through agreements with local distributors.

The Sutter Group is daily focused on the development and marketing of products, meant as chemical formulations and related packaging, that are **highly performing, safe for users, with a reduced environmental impact and eco-certified.**



With this in mind, **Sutter Professional** works alongside and supports as a partner its customers **to get the most out of a sustainable business, with system and product certifications, and packaging made from recycled raw materials.**

QUALITY, SAFETY AND ENVIRONMENT

ECOLABEL CERTIFICATION (EC Reg. n. 66/2010)

Ecological quality label of the European Union (Ecolabel EU) obtained according to specific criteria by product category.

Flower EU ECOLABEL n° IT/020/009

For the product group “Multi-purpose detergents and detergents for health services”.

Flower EU ECOLABEL n° IT/030/010

For the product group “Soaps, hair shampoos and conditioners”.

Flower EU ECOLABEL n° IT/038/001

For the product group “Detergents for automatic industrial or professional dishwashers”.

Flower EU ECOLABEL n° IT/019/013

For the product group “Dish washing detergents”.

Flower EU ECOLABEL n° IT/039/004

For the product group “Laundry detergents for professional use”.

Flower EU ECOLABEL n° IT/039/005

For the product group “Powder laundry detergents for professional use”.

UMWELTZEICHEN

Umweltzeichen Baume is the Austrian eco-label. It is a Type I ecological label valid as an equivalent certification for CAM tenders.

UL CERTIFICATION

Anti-slip certification issued by Underwriter Laboratories Inc.

CAM CERTIFICATION

Compliance with the Minimum Environmental Criteria according to the Italian transpositions of the European GPP (Green Public Procurement) Regulation.



EU ECOLABEL:
IT/020/009



EU ECOLABEL:
IT/030/010



EU ECOLABEL:
IT/038/001



EU ECOLABEL:
IT/019/013



EU ECOLABEL:
IT/039/004



EU ECOLABEL:
IT/039/005



UW-Nr: 1407



GPP Products range

Sutter Profesional
created a complete range
of products
according to the European GPP



87

Ecolabel or Umweltzeichen
certified products

33

Products classified as
Disinfectants* or Biocides*

6

products certified by laboratories
EN ISO 17025 accredited

Many products
are fragrance-free,
to be used in environments
that require it.

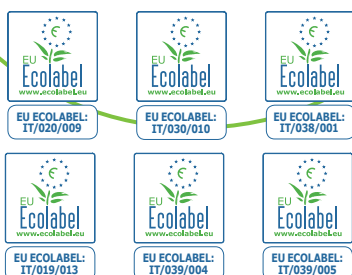
*Regulatory requirements surrounding the biocidal registration may vary according to each Country. For details on the list of EN standards passed by Sutter Profesional products and the related efficacy conditions (dosage, dilution, contact time), please refer to the technical documentation of each product.



ECOLABEL PRODUCTS

Sutter Professional obtained the **certification for 85 Ecolabel products and 2 Umweltzeichen**

in conformity with environmental labelling in accordance with UNI EN ISO 14024.



The Sutter Professional Ecolabel-certified wide product range

is composed by specific products for every type of use:

- **surface and room** cleaning (floors, furniture, kitchens, bathrooms);
- automatic and manual **dishwashing**;
- **fabric** washing with automatic and manual dosage systems;
- **personal care** with hand soaps and body soaps in cream and foam.

Between the 86 Ecolabel references, 18 are concentrated and ultra-concentrated products, easy to use and user-friendly, to avoid product and packaging waste and to **minimize CO₂ emissions during the transportation**.

DISINFECTANT* PRODUCTS

The registered Disinfectant*, and Biocidal* Sutter Professional products comply with Regulation (EC) No 528/2012 of the European Parliament and Council of 22 May 2012.

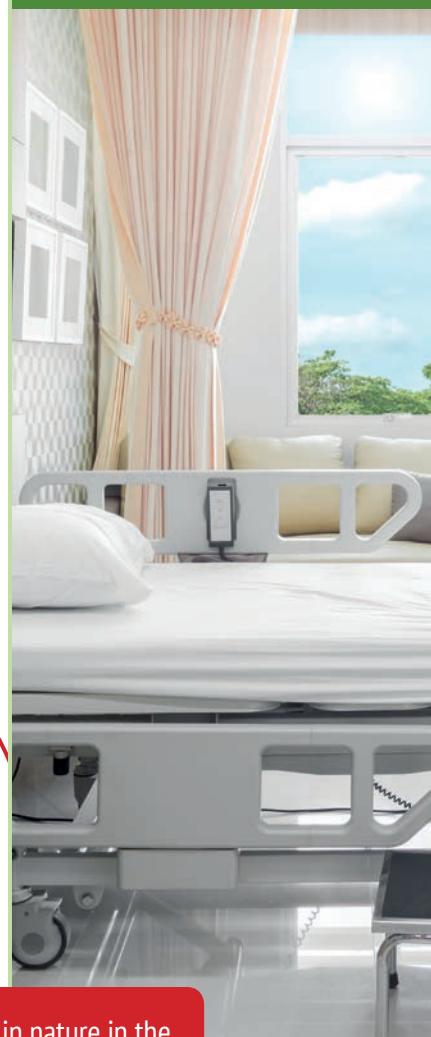
33 products including 1 Biocidal

A range of products with different active ingredients, 3 of which are ultra-concentrated, **for the disinfection of surfaces in all environment, fabrics and hands.**



Quaternary ammonium is found in nature in the form of salts that are more or less soluble in water, depending on the nature of groups. Quaternary ammonium ions behave as surfactants, which gives these compounds strong and bactericidal properties. The **fifth-generation quaternary ammonium salts** is found in various disinfectant products.

In addition to disinfectants and Ecolabel, Sutter Professional obtained the compliance of **further 6 products** certified by a laboratory accredited UNI EN ISO 17025.



*Regulatory requirements surrounding the biocidal registration may vary according to each Country.

THE ZERO IMPACT CLEANING FORCE

Zero Line, **the most complete vegetable-based professional products**, for every cleaning need, with premium formulas and raw materials with low environmental impact.



A complete range, consisting of **43** high-performance products:

- 41** Ecolabel certificates including
- 27** CFP registered according to ISO 14067
- 3** Zero Free fragrance-free



The line consists of:

- **Zero** - products without CLP pictograms, therefore not classified as hazardous (Reg. 1272/2008/EC CLP). With the same characteristics the **fragrance-free products Zero Free**
- **Zero Extra** - products that, despite being **completely biodegradable and of vegetal origin**, have a content of active substance that requires the application of certain pictograms.

The products in the Zero line have the following features*:

- **Vegetal-origin ingredients;**
- **Biodegradable surfactants;**
- **Nickel, cobalt and chromium-free formulations;**
- **Allergen-free fragrances** (Regulation 648/2004/EC);
- **Paraben-free;**
- **Products not classified as hazardous** (classification valid for the Zero range only);
- **Dermatologically tested:**
THE SUTTER GROUP DOES NOT PERFORM ANY TESTS ON ANIMALS



Zero
natural force



THE RIGHT SOLUTION FOR EVERY KIND OF SURFACE AND ENVIRONMENT



• Floors

Detergents for all kinds of surface and for all types of dirt, made with materials that comply with the requirements of the **ECOLABEL** and **IFRA** standards



• Furniture

For furniture, glass and surfaces with **excellent cleaning results**



• Kitchen

Ensuring cleanliness and hygiene of **food areas** and **all surfaces** in close contact with food



• Bathroom

Maximum **cleanliness** and **hygiene** on all bathroom surfaces



• Hands and body

Lotion products, in cream and foam, **satisfy the personal hygiene** and are **gentle on skin**, leaving it soft and fragrant



*More information on regulations and legal classifications of the products features, can be found on all materials of the ZERO LINE for the exclusive use of the Sutter Professional sales force or on the website www.zero.sutterprofessional.com

CERTIFIED PRODUCTS FOR FLOORS

FLOOR CLEANING

Sutter Professional offers **certified high-quality solutions**, made by respecting environmental **sustainability** and **safety**, for cleaning all types of floors and for every need.



17

Ecolabel certified



- scented degreasing, multipurpose and hydro-alcoholic Zero line, Zero Extra and Zero scent-Free products
- scented multipurpose product CFP registered according to ISO 14067

6

Disinfectants*



- products, also with virucidal action, of the Sanify line, with and without fragrance, for floors and surfaces in environments where there is a risk of contamination and for all public areas, including medical and food ones.

- disinfectant detergent registered CFP according to ISO 14067

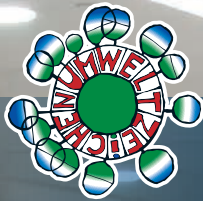


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FLOOR CARE SYSTEM

Floors need care and maintenance and Sutter Professional, with its long experience in the Floor Care sector, offers a **range of certified products** to protect and maintain surfaces.



UW-Nr: 1407

Umweltzeichen certificates

2

- UW-Nr. 1407, wax and stripper produced according with the Austrian Ecolabel



UL certified

8

- anti-slip certification issued by the Underwriters Laboratories Inc.



NEW BACTERIOSTATIC HIGH-RESISTANCE WAX

New formula with zinc ions particles to obtain a bacteriostatic action on the treated surfaces.

BACTERIA DO NOT DEPOSIT FOR 12 MONTHS!*



*Including escherichia coli, pseudomonas aeruginosa and staphylococcus aureus. Based on laboratory tests: the actual duration of the wax film depends on the environmental conditions and traffic.

CONCENTRATED AND ULTRA-CONCENTRATED CERTIFIED PRODUCTS

The Sutter Professional Sustainability Project includes **a range of concentrated and ultra-concentrated products** for all surfaces, designed to control consumption, which contributes to the reduction of packaging and transport. **Less plastic and less CO₂ emissions**, with the guarantee of **EU Ecolabel certification** and top-level performance. The ECOCAPS range is also **CFP registered according to ISO 14067**.



ecocaps

This is a line of highly concentrated detergents in water-soluble capsules, dedicated to the professional market, **fully ECOLABEL certified**



A range of products for cleaning floors and surfaces.

- **SIMPLE**
Easy to dose system: each capsule contains the exact amount of product you require.
- **ECONOMICAL**
It reduces storage room and costs. It also reduces staff training times since it is very easy to use. Total cost control with waste prevention.
- **ECOLOGICAL**
It is environment-friendly: the packaging completely dissolves into water so no remains need to be disposed of. The spray case can be re-used many times, thus reducing plastic consumption and disposal. The bag containing the capsules does not come into contact with the cleanser and can be easily recycled.
- **PRACTICAL**
Bottle, bucket or washer-drier: the capsule dissolves quickly and the solution is ready to be used directly on the surface to be cleaned.
- **MORE SAFETY FOR THE OPERATOR**





Is a line of super-concentrated surface
detergents, of which

5 ECOLABEL certified

Thanks to a unique dosing system
with the customized connection for the
captive pouches, it allows the **precise dosing
of the product while minimizing waste.**

The two disinfectants* are based on **fifth-
generation quaternary ammonium salts**,
also suitable for the medical area.

Starting from a concentrated base, the
dosing system enables the end-user to create
the specific ready-to-use product.

> COST-EFFECTIVE

Precise dosing measurements minimize
the chemical waste, providing cost-in-use
benefits.

> ECOLOGICAL

It minimizes the transport costs
and the carbon emissions.

3 formulas with vegetal origin raw materials.



> VERSATILE

Dispenser that adapts
to any environment.

> PRATICO

It facilitates the dilution of the concentrated
product, optimising the productivity.

RATIO LINE 13



Disinfectants*

2



EU ECOLABEL:
IT/020/009

Ecolabel certified

5

*Regulatory requirements surrounding the biocidal registration may vary according to each Country. For details on the list of EN standards passed by Sutter Professional products and the related efficacy conditions (dosage, dilution, contact time), please refer to the technical documentation of each product.


EU ECOLABEL:
IT/038/001

EU ECOLABEL:
IT/039/004

EU ECOLABEL:
IT/020/009


Bag in Box
in 10-litre format line
with ultra-concentrated
products which offer
a superior performance

in the cleaning and sanitizing processes,
while safeguarding the environment.

It includes products for **surfaces,**
dishwashers and laundry:

14 products for every need, of which
12 Ecolabel certified and
1 disinfectant*

It can be used with Sutter Tech dosing
systems, and allows to achieve
a series of economic and environmental
benefits:

• SAFE

The operator does not come into
contact with the chemical, for a total
safety level

• CONVENIENT

Concentrated long-lasting formulas
with an increased saving
in the storage space

• SUSTAINABLE

Less plastic and less CO₂ emissions
with the guarantee of the
EU Ecolabel certification.

-17% OF SPACE OCCUPIED
IN THE WAREHOUSE

CARE AND RESPECT
FOR THE ENVIRONMENT:

LESS CO₂
during transport
-50% versus 5 kg

-90% versus 20 kg
LESS PLASTICS



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CRISTAL LINE

PRODUCTS
FOR DISHES'
LINE

Cristal

5

Ecolabel certified
products


EU ECOLABEL:
IT/038/001

EU ECOLABEL:
IT/019/013

DISINFECTANTS AND BIOCIDES

SANIFY LINE

The Sanify line includes a range of **disinfectant* products rich in active ingredients**, registered as disinfectants, biocides or with properties tested according to EN standards, in order to ensure prevention and inhibition of the effects caused by microorganisms such as bacteria, fungi and viruses.

A wide range of products to provide **concrete and effective answers** to all those facilities that require full cleaning and disinfection for every environment:

17

disinfectants*

1

biocide*

5

EN tested products*



HEALTHCARE FACILITIES

(hospitals, clinics, nursing homes, etc.).

Where the risk of infection is very high and it is therefore necessary to use cleaning and **disinfection procedures** that take into account the **safety of people in each environment** (rooms, bathrooms, medical surgeries, stairs and common areas, kitchens, etc.) and **on every surfaces** (floors, furniture, work surfaces (floors, furniture, work surfaces, sanitary facilities, equipment, etc.).

NON-HEALTH FACILITIES

(hotels, restaurants, schools, banks and offices, shopping

centres
malls, shops,
cruise ships,
airports, etc.).

All commercial and industrial activities, especially the public ones. Solutions for treating all surfaces, even those in contact with foodstuffs, **in compliance with regulations in force in HACCP environments.**



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LAUNDRY SYSTEMS

OXIPUR LINE

The new Oxipur range creates the right combination of products with **certified high-performances washing systems** able at providing concrete answers in every professional sector and for every type of dirt.



EU ECOLABEL:
IT/039/004



EU ECOLABEL:
IT/039/005

ECOLABEL SYSTEM

is the complete **fully Ecolabel certified** textile washing system made by detergents, additives and fabric softeners. The combination of Oxipur Ecolabel products allows a pH-neutral washing system, with associated benefits for the environment, fabrics and people.



OXIPUR



OXIPUR DIS+

is the thermo-chemical fabrics'

disinfection system,

VAH-certified, with bactericidal, mycobactericidal, fungicidal, tuberculicidal and virucidal properties.

The system consists of 3 products **with disinfectant* action, also for Medical Devices**, that makes it compliant with EN standards, and two Ecolabel products to ensure greater environmental protection. The OXIPUR DIS+ system is ideal for all **the facilities that require the disinfection of fabrics** such as hospitals, healthcare facilities, surgeries, retirement homes, hotels, etc.



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HAND AND BODY HYGIENE



SUTTER CARE LINE

is a full range of soaps,
**dedicated to the hands and body
cleaning and disinfection,**
in compliance with the standards
for biocides, cosmetics
and Ecolabel-certified products.



3

Hand and body soaps Ecolabel certified

Zero
natural force



EU ECOLABEL:
IT/030/010



Scented cream and foam soaps with
captive systems dispensers

4

Handwashing soaps Disinfectants*

The disinfectant, virucidal and antibacterial actions make
the system suitable for healthcare and HACCP plans



2

Hand gel Disinfectants*

76% ethyl alcohol-based no-rinse gel
that eliminates up to 99% of bacteria, yeasts and viruses



VIRUCIDE

*Regulatory requirements surrounding the biocidal registration may vary according to each Country. For details on the list of EN standards passed by Sutter Professional products and the related efficacy conditions (dosage, dilution, contact time), please refer to the technical documentation of each product.

RECYCLED AND CERTIFIED PACKAGING

The primary packaging is made by certified recycled **SECOND-LIFE PLASTIC**.



Second Life Plastic certification is a test method when the recycled content of a product must be proved.

All secondary packaging are **FSC certified** (Forest Stewardship Council), an international certification which guarantees that **the materials come from a responsibly managed** supply chain with traceability of derived products.



PRIMARY PACKAGING

0% OF RECYCLED PLASTIC

Trigger bottle 750 ML

Tank 5 LT

WHITE

NEUTRAL

100%

99%

95%

81%

CARBON FOOTPRINT OF PRODUCTS

The **Product Carbon Footprint (CFP)** is the quantification of greenhouse gas (GHG) emissions related to the entire **life cycle of a product**.

The count therefore considers both the emissions related to the extraction and processing of raw materials, as well as those related to the production, transport, use and final disposal of the product.

The international standard **ISO 14067** specifies principles and guidelines for the quantification and communication of a product's climate footprint.



Sutter Professional obtained the Carbon Footprint certification for 27 products and many more will soon be certified according to the international standard ISO 14067.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE

Over the years, **many certifications have been obtained**, aimed at showing the quality of our operations, service levels and products supplied, **which have strengthened over time the Sutter Professional brand equity**.



QUALITY: ISO 9001

International standard that defines the requirements for the implementation of a quality management system aimed at the company processes organization, the improvement of the **effectiveness and efficiency in the organization of products**, and services, in order to increase the customer satisfaction.



ENVIRONMENT: ISO 14001

International standard that defines the management requirements of an environmental system.



OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT: ISO 45001

International standard that defines the requirements for a workers' safety and health management system.



SOCIAL RESPONSIBILITY MANAGEMENT: SA8000

International standard that guarantees that the **Company is socially responsible**, i.e. it is committed in **respecting the rules of work ethic** and openly rejects all working conditions characterized by inhumanity, exploitation, unequal pay and unhealthy workplace.

CFP SYSTEMATIC APPROACH: ISO 14067:2018

An international standard that defines the principles, requirements and guidelines for **quantifying CFP (Carbon Footprint of Products)**, based on the international standards of reference for LCA (Life Cycle Assessment) studies (ISO 14040 and ISO 14044).

2020+ A.I.S.E. CHARTER FOR SUSTAINABLE CLEANING

This logo certifies that Sutter **products are manufactured and marketed safely**, taking care of the environment through more efficient use of chemicals and natural resources, contributing to the safety of end users.

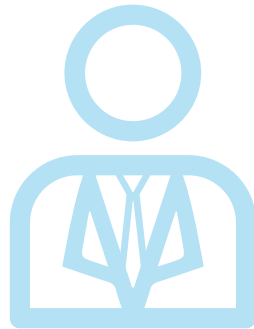


Organizzazione con CFP Systematic Approach certificata da Bureau Veritas Italia Spa in conformità alla norma ISO 14067:2018



TRAINING, ASSISTANCE CONSULTING AND SERVICES

For Sutter Professional, technical training and support are the fundamental pillars for the **evolution of the business**, necessary to spread knowledge and improve the work quality of the **cleaning professionals**.



Sutter Lab is an highly specialized **training service** which provides a complete understanding of Sutter Professional cleaning systems (e.g. features, how to use and advantages of Sutter Professional products, necessary tools and machines, how to solve problems) in order to allow to properly use them and improve the **business quality**.



Sutter Professional created **Sutter Tech** to help distributors and final customers solving cleaning problems. Sutter Tech is a technical team which provides consulting services and technical assistance.



SUTTER ACADEMY

Sutter Academy is the software for the design, price management and **work plans** for the Sutter Professional users.





YOUR
BUSINESS
PARTNER







www.sutterprofessional.com



ISO 14067
BUREAU VERITAS
Certification



Organizzazione con COP Systematic Approach certificata da Bureau Veritas Italia Spa
in conformità alla norma ISO 14067:2018

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